MARCH 2019

DALTON CARPET ONE FLOOR & HOME | DCO COMMERCIAL FLOORS

Monthly News & Updates

Employee Newsletter | March 2019

DCO FUN

DCO Hockey Game with the Atlanta Gladiators

On March 1st, the DCO crew headed down to the Infinite Energy Arena to watch the Atlanta Gladiators take on the Greenville Swamp Rabbits. Our employees in attendance of this company-wide outing enjoyed seats right at ice-level in the party terrace, a great hockey match, and in-game contests!

Sam Stephens and Jonn Weaver went head-to-head in the Top Golf Sudden Death Shot Contest to see who would take home a $25 Top Golf Gift card. Congrats to Sam for taking home the win!

Joel Menefee and Eric Vaughn participated in the Jimmy Johns Cookie Eating Content to see who would take home a $25 Jimmy Johns gift card. The match was close, but the Glads dubbed Eric the winner!

A big thanks to all of our Dalton Carpet One, DCOCF and DCOCWT employees who came out!

2019 Annual Meeting

On the evening of March 7th, the whole company came together at our Athens headquarters for our Annual Meeting. We gathered to celebrate work anniversaries, acknowledge superior work, and to provide information regarding the growth of our company. We appreciate everyone making the effort to gather, in person and via video conference, to share this time together and celebrate their co-workers. We look forward to seeing how we will continue to grow and change in 2019!

Dalton Carpet One Awards

DCO Commercial Awards

Service
Chris Boyd 5 years
Sam Stephens 5 years
Chris Whitehead 5 years
Melanie Griffin 20 years
Jack Gilliam 25 years
Donna Brannon 30 Years

President's Club
Donna Brannon
Melanie Griffin
Sabrina Porterfield
Andrew Rhodes
Zabeau Small

Making it Easy
Warehouse Associate of the Year: Caleb Steiner
Delivery Associate of the Year: Anthony Flaherty
Making it Easy Awaerd Field Support: Michael Gregory
Making it Easy Award Office Support: Kristen Taylor

Sales Associate of the Year
Zabeau Small

President's Award
Lee Stinchcomb

Service
Tom Holt 5 years
Amanda Manley 5 years

President's Club
Ezra Peterson
Chris Saye
Danny Thompson
Jeffrey Thomas
Joe Pryor
Luke Canup
Ben Eldridge

Making it Easy
Making it Easy Award Field Support: Billy Smith
Making it Easy Award Office Support: Taylor Walker

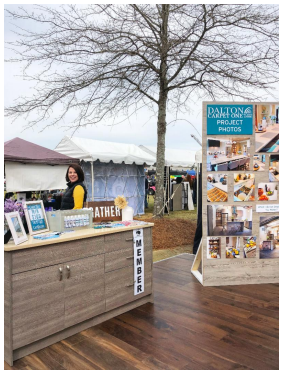
Sales Associate of the Year
Chris Saye

President's Award
Luke Canup

The Big Event Home Show at Lake Oconee

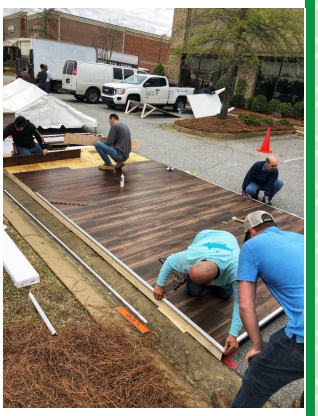
On March 16th, Dalton Carpet One attended the Lake Oconee Area Builders Associations "Big Event" Home Show. This year they switched it up a bit by adding more vendors to the show AND adding a Beer & Wine garden! We definitely noticed a rise in the amount of people attending the show this year. We enjoyed getting to see our builders, our customers, and chat with new folks about their home & flooring needs.

A BIG shout out to everyone who helped us prepare for The Big Event Home Show at Lake Oconee. We had several people take time out of their weekend to make sure everything went smoothly with our booth setup and breakdown. All of this would not have been possible without the help of these folks!



A Special Thanks To...
Kevin Brownlee
Ken Fenton
Rob Rossi
Jason Smith
Stacey Cathern
Jimmy Denham
Matthew Carawan
Ken Taylor
Claudio's Team
Alton Berry
Casey Hall
Blake Reid
Carlos Willingham
April Scott
Caty DeLaigle
Jamie Ivester
Kevin Bowen
Michael Shinall
Zabeau Small

Without your help, our booth at the Home Show wouldn't have been possible!



DCO Featured in Spring 2019 Issue of Beautiful Design Made Simple Magazine

HOME IMPROVEMENT TV IS NOT REALITY

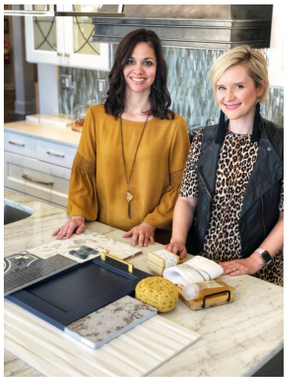
DALTON CARPET ONE & PAXIS GROUP AT ENCLAVE LAKE OCONEE

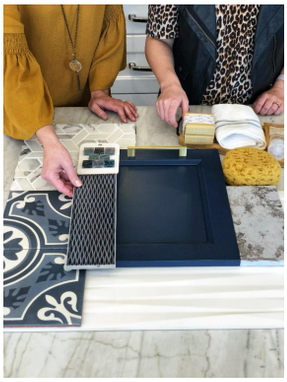
WRITTEN BY KRISTIN HASH
CONTRIBUTIONS BY LINDSAY COOPER AND ROSEMARY LUKASIEWICZ

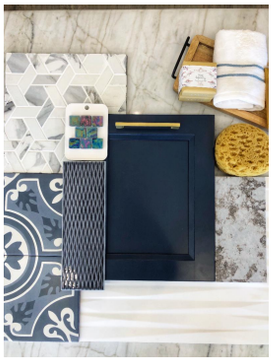
Who doesn't love watching home improvement TV and dreaming along as a house is magically transformed by the likes of Joanna Gaines, Jonathan and Drew Scott, and other home renovation personalities? Many of us have a soft spot for these shows and enjoy getting to see an out-of-date, run-down home amazingly transform into a beautiful, hashtag-worthy dream home, all in under sixty minutes. The problem with these shows is that customers often watch home renovations on TV and then come into design showrooms with unrealistic expectations. More often than not, homeowners have a warped perception of how long it will take to complete their home renovation and how far their budget will actually take them. Follow along as we give you suggestions on where to save money when you select products, what your budget should be, and what your renovation timeline will actually look like.

Dalton Carpet One Floor & Home was featured in Carpet One's Design Magazine, *Beautiful Design Made Simple* , in their Spring 2019 publication! The article, which was written by Kristin Hash and highlighted contributions from Rosemary Lukasiewicz and Lindsay Cooper, was mentioned on the magazine's cover and showcased all of the handwork that happens here at Dalton Carpet One!

A big shoutout to Rosemary, Lindsay, and Kristin for their hard work and their contributions that helped us to obtain recognition in the publication!







To view the article and read more about Lindsay & Rosemary's stunning work, check out the Spring 2019 Issue of *Beautiful Design Made Simple* below!

VIEW NOW!

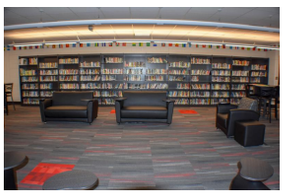
COMMERCIAL NEWS

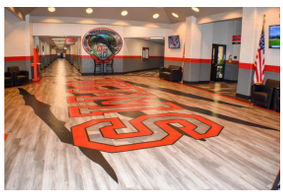
Welcome Baby Harrison!

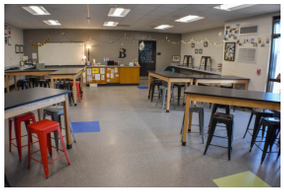
Join us in congratulating J **essica** (Estimator) and **Sean Harrison** (Project Manager) for bringing this beautiful 8lb 6oz baby girl into the world!

Cameron Grace Harrison was born the morning of March 7th.

DCOCF Feature Project: West Jackson Middle School







PROJECT TEAM

Account Executive: **Ezra Peterson and Jeremy Friedman**
Project Manager: **Meghan Blanchard**
Estimator: **Bill Forrester**
Site Super(s): **Marcos Rivera, Tom Holt, Jay Halvorsen**
Contract Administrator: **Terri Fields**
Project Coordinator: **Taylor Walker**

*** Starnet Design Award Nominee**

DCO Commercial Floors helped specify the products for this job using Tandus and Centiva (Tarkett). The seven-week summer break was a tight schedule to work with already. Selections were made and the contract was awarded late in the game, so both Tandus and Centiva (Tarkett) went above and beyond in the middle of the summer to have the product made and shipped in time to install. On top of the tight schedule, there were many other trades that DCOCF had to sequence work around on the project as well.

Read More >>>

Starnet Design Awards: DCO People's Choice

Bailey Power Plant

Account Executive: Jeremy Kozup
Project Manager: Doug Coombs

The winner of DCO People's Choice for Starnet Design Awards is Bailey Power Plant. This project was chosen out of all projects submitted for the Starnet Design Awards by DCOCF employees. The winner of the DCO People's Choice gets the opportunity to attend the Starnet Annual Convention in Scottsdale, Ariz., from May 2 – 5, as well as a framed print of the job. The convention includes the Design Awards ceremony, game of golf, awards ceremony, as well as many opportunities for learning and networking. Congratulations!

STAFF HIGHLIGHTS

March 2019 Making it Easy Awards

Residential: Kevin Brownlee, Anthony Flaherty, Casey Hall, Blake Reid, James Smith, and Jonn Weaver

We recently had a customer that was upset about a delivery, because she did not agree with us about what it should include. She proceeded to leave a scathing, 1-star review on Google that evening. JR & Rob spoke to her to figure out a solution, which included having Kevin Brownlee, Blake Reed, Casey Hall, James Smith, John Weaver and Anthony Flaherty go out to this customer's home. This customer lived in Royston and this team had to go out to her home on a Friday evening after a full day of work to make sure she was happy. In turn, she revised her ridiculous review on Google and even specifically thanked our team that went to her home for going out of their way to make her happy. Awesome job, guys!

Commercial: Bill Forrester

The Estimating department has been extremely busy lately while also being a person (or two) down. Bill has both stepped in for Summer to lead the department while she was out and has taken additional take-offs on top of his own workload to avoid overloading others. He has gone out of his way to be accommodating and has on numerous times taken the initiative to reach out and see if additional help is needed. His commitment to assist when others are unable to help is appreciated by the sales team and sets a great example of additional leadership within the Estimating department. Thanks to Bill for Making it Easy!

March 2019 Focus On The Customer Award

Matthew Carawan & Michael Gregory

Talk about t urning an obstacle on a job into a win for Dalton Carpet One, Matthew Carawan & Michael Gregory went above and beyond to take care of one of our builder customers. Michael Gregory had a bullnose fabricated and Matthew Carawan painted the edge of the bullnose to ensure our customer was taken care of. The effort by these two prevented any hiccups or delays on our project by seeing a problem and taking it upon themselves to fix it! Great work, guys!

BIRTHDAYS

Happy, Happy Birthday!

Curtis Blanton - April 3rd
Joseph Wright - April 8th
Billy Joe Smith - April 14th
Doug Coombs - April 15th
Michael Kerrigan - April 15th
Robert Jay Halvorsen - April 17th
Danny Thompson - April 19th
Dan Seckinger - April 20th
April Scott - April 21st
Daphne Watson - April 22nd
Rob Rossi - April 24th
Rosemary Lukasiewicz - April 30th

WORK ANNIVERSARIES

Joe Pryor - April 6th, **23 Years**
Bryan Turk - April 12th, **1 Year**
Jocelyn Trott - April 16th, **12 Years**
Eric Vaughn - April 16th, **1 Year**
Jimmie Sutterfield - April 16th, **1 year**
Lindsay Cooper - April 17th, **2 Years**
Kristin Hash - April 20th, **2 Years**
Andrew Rhodes - April 27th, **15 Years**
Michael Hammond - April 30th, **1 Year**

MILESTONE ANNIVERSARIES

Andrew Rhodes
15 Years

Growing up, Andrew had always worked for his Dad in a family run business. His Dad taught him to work hard and always do the right thing. When Andrew interviewed with Mike for a job, he sensed the same type of leadership and character from him that he'd seem in his dad. Andrew also really liked that DCO was a smaller, family-owned business that he could jump right in to make an impact.

The people and the opportunity to win has kept Andrew with the company all these years. Everyone here is like family to him. The DCO team has supported and loved him through many big milestones in his life. He says he truly love each and everyone here! Secondly, the opportunity to win. Andrew is a very competitive person and enjoys that this is a company where if you work hard, you will be rewarded. Everyone here also wants to help the next person succeed, because we are a team. This mentality and having Mike, JR, and Curtis always taking care of their people has helped keep me with the company all these years.

One of the most important things in Andrew's life is his faith. He says, "first and foremost, I am a Christian. That is the most important decision that I have ever made in my life is accepting Jesus Christ as my Lord and Savior." Andrew also has five sons, Steven, Micah, Noah, Luke, and Eli, that mean the world to him! You can always find Andrew on a golf course, soccer field, or baseball field with his boys. His favorite teams are whatever teams his kids are playing on. Andrew also says he's very blessed to be recently engaged to Laurie Iski! He says, "my life is busy, hectic, and sometimes chaotic, but I wouldn't change a thing! Life is good!"

Casey Jo Hanson
15 Years

Casey moved to Athens from Hawaii about fifteen years ago with her now ex-husband and her two sons, Dylan and Miles. While looking at a newspaper, Casey saw an ad in the paper for a position at Dalton Carpet One. Shen went on to interview with Mike and got the job! Her first position at DCO was at the outlet center driving the forklift and loading up installers. She's been with the company ever since!

Casey really loves what she does and that her job is always presenting new challenges! The core of her enjoyment working for DCO is the people she works with. She says there's always someone willing to help and so many have become like family to her. DCO has also supported her over the years by continuing to educate and train about industry so we can have the right tools be successful.

Casey says her kids are her world! She love football and getting to watch her boys play. One of her sons, Dylan, plays college ball in Texas and her other son, Miles, will start playing college football in Illinois this Fall. Casey plans for this Fall to be a busy football season trying to catch as many games as she can!She also has two dogs, Gizmo & Sadie, and is working on her crazy cat lady title with her three cats!

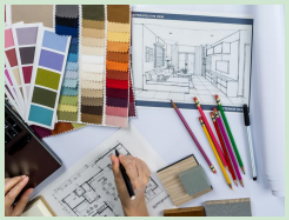
Congratulations!

We are so lucky to have both of you on our team!

UPCOMING EVENTS

Spring Sale
May 2nd through May 4th

Athens, Lake Oconee, and Gainesville Stores.



Designer Event

Thursday, May 9th
at the Athens Showroom

More Details To Follow.

Registration is open for the Third Annual Mike Blanton Memorial Golf Tournament. Use this link to sign up.

We hope you join us on **May 10 - 11** at Brasstown Valley Resort for a memorable Georgia golf experience in the heart of the Blue Ridge Mountains.

This year's tournament will benefit the Stephen Siller Tunnel to Towers Foundation.

Ladies Weekend at Lake Oconee

Save The Date!
May 31st - June 2nd

We look forward to spending time with those who let us know they'll be attending!

More details to follow, but we plan to rent a house at Lake Oconee for the weekend.