

DCO INC. News etter



DALTON (CARPET ONE SHOME



We exist to make it easy for customers to confidently create functional & beautiful environments.

Readers' Choice - Best in Athens



For the fourth year in a row, Dalton Carpet One was voted the "Best in Service" Flooring Store in Athens for 2017! Thank you to everyone for voting and for those who encouraged their family and friends to vote for us as well! Keep an eye out for our "Thank You" ads that will be running this month and in September. Our ads will be in the Athens Banner Harold Newspaper, Athens Magazine and on OnlineAthens's website.

We appreciate everyone's hard work and dedication to make Dalton Carpet One the best Flooring Store in



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DCOCF Highlighted Projects

Hilton Hotel - Atlanta



DCOCF demoed and installed over 20,000 square feet of tile in the restaurant, bar and elevator lobbies of the Hilton, all while the hotel was still operating from July of 2016 through July of 2017. The DCOCF team had to set up barricades, hang plastic tenting off areas and install air scrubbers to keep the dust out of the ventilation system and the air. The original contract issued was under \$50K and when completed, DCOCF completed almost one million dollars in flooring. DCOCF was selected for this project in large part because of their long-established relationship with Whiting-Turner. The company felt confident that DCOCF would complete the project efficiently and with the highest product & installation quality. The DCOCF team on this project consisted of: Doug (Project Manager), Jeff Mitchell (Estimator) Paul Weagle (Site Super), Lana Browning (Contract Administrator), and Jeremy Kozup (Account Executive). Great job, guys!







Sail Charter School

DCOCF installed approximately 30,000 square feet of flooring; such as, Ceramic, Luxury Vinyl Tile, Carpet, Sports Flooring, as well as a moisture control system over the entire slab – in just seven days. The DCOCF team worked around the clock for the Sail Charter School in Evans, Georgia. The school broke ground in February of 2017 and True North Companies called on DCOCF as their flooring sub-contractor of choice, because they knew the challenges ahead with the compressed schedule. The DCOCF team logged over 400 man-hours in the final weekend of the schedule, so that the students would be able to start school on time. The DCOCF team consisted of Amon Deuley (Project Manager), Terri Fields (Contract Administrator), Chris Long (Estimator) and field support led by Tom Krieger's team of John Dabat, Marcos Rivera, Brandon Powers and installation support by Raymond Goodspeed. Talk about "Doing Whatever it Takes!"



Recent Reviews

In July, DCO began sending requests for reviews via text message. We have partnered with Podium to make the review process more convenient for the customer and also to seek reviews from other websites, such as Google, Facebook and Houzz, in addition to TrustPilot. Since joining Podium, we have we have received 17 new Google Reviews and 4 new Facebook Reviews. We would like to see these numbers continue to grow as we encourage our Sales team to send requests for Reviews to customers.

Below you can read some of the reviews we recieved in July. Overall we received **all 5 Star reviews** in July, great job everyone! Keep up the great work!



Jim Lenhart ★★★★★

Jul 20

Just ordered some indoor/outdoor carpet for the patio. Keri "over the top" helpful in helping with the selection and getting it delivered before company arrived for July 4th holidays!



Sean Zuniga ★★★★★

Jul 21

It was a very good experience for us. After getting help from Vanessa (after stopping by the big box stores first) we found someone who knew what she was talking about and she guided us and assisted us to get what we were looking for.

Also, the installers were top notch! 4 guys who were very professional, very polite and very good at what they do. They removed the old carpet and padding, moved furniture, installed new carpet and padding and did a great job. Cleaned up and left! I was



impressed...still am!

Sarah Smith ***

Jul 22

Building our forever home at a young age can be overwhelming. Dalton Carpet has wonderful employees who are helpful and energetic about making a dream a reality. They were able to provide beautiful tile flooring and showers at an affordable price! They were easy to work with while shopping for tile and picking a delivery date and time. I would highly recommend this business! Thank you, Dalton Carpet, for a great experience!



Heather Carlson ★★★★★

Jul 27

Awesome customer service. Staff is extremely knowledgeable about their products and are able to decipher exactly what customers are looking for. Loved our experience.



Edward Trotochaud ****

Jul 31

We have worked with Dalton Carpet One on many occasions and have been very pleased. Paul Deaton is friendly, knowledgable, and willing to help in any way he can to make sure we are satisfied at the end of the job.

Review Leaderboard:

*As of 8/17/17 on Podium

Sales Associate:	Review Requests Sent:	Reviews Received:	Overall Rating:
Paul Deaton	13	4	5.0
Andrew Rhodes	20	1	5.0
Suzanne Basham	13	1	5.0

New Employees

Jay Guerra Account Executive

Jay is a native Texan and recently joined DCO Commercial Floor's Sales Team in Austin to help expand their market in Texas. He brings with him 25 years of experience in the flooring industry. His areas of expertise include commercial, multi-family, new construction and renovations. He is known in the industry as being able to conceptualize beyond the ordinary and to nurture projects from beginning to completion.





Max Taylor Warehouse Recieving Associate

Max received his Associates degree from North Georgia College and has previous experience in organizational and detail work. In his free time, Max enjoys camping, kayaking, woodworking and attending concerts. Max is also a Georgia Bulldogs fan. He also wanted to add that he was awarded Time Magazine's "Person of the Year" in 2006... along with everyone else.:)

Michael Epps Superintendent

Michael had previous experience working with Hardwood flooring prior to joining DCO. He is a Georgia Bulldogs fan and enjoys spending time with his family. In his free time, Michael enjoys going fishing and playing golf.



Work Anniversaries

August 5th
August 5th
August 6th
August 10th
August 15th
August 15th
August 19th
August 21st
August 23rd
August 29th

Lana Browning (2 years)
Amberlee Malcom (1 year)
JR Allred (13 years)
Doug Coombs (2 years)
Ken Hughes (1 year)
Jeremy Kozup (10 years)
Angela Patton (26 years)
David Webb (5 years)
Chris Long (12 years)
Thomas Lapalme (1 year)

Milestone Work Anniversaries

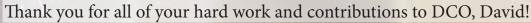
Jeremy Kozup - 10 Years

Jeremy celebrates his 10th year with DCO this month, after coming to us from National Waterworks. Jeremy has enjoyed the freedom that DCO has given him and how the company has equiped him with the necessary tools to complete projects efficiently and effectively. He appreciates how willing the company is to adapt to changing needs in the industry and how they continue to raise the bar for their competition. Jeremy was named "Rookie of the Year" his first year with DCO, has been recognized for Salesperson of The Year and has also been honored to join the Presidents Club. Jeremy is married to Delinah Kozup and they have three children; Vayda, Cash and Beckham. They also have two Jack Russell puppies named Hulk and Harley. As a family, they enjoy playing soccer, going fishing and swimming in their lake. Thank you for all of your years of hard work and dedication, Jeremy!



David Webb - 5 Years

David started working with Dalton Carpet One in 2012 as the Warehouse Manager for the Eatonton store. From there, he transitioned into a Sales Role in 2013 where he was honored with the "Rookie of the Year" award. In 2016, David was promoted to Store/Sales Manager for the Eatonton store. Prior to joining DCO, David was a Professional Golfer from 2007 – 2012. He qualified for the ReMax World Long Drive Championship in Mesquite, NV in 2007 and made multiple cuts on various professional golf tours throughout this time as well. In his free time, David enjoys spending quality time with his wife, Lauren, and their three children; Cameron, Colton and Easton. He also enjoys outdoor activities with his kids; such as hunting, playing sports, riding tractors & ATV's and camping.





Birthdays

August 1st
August 7th
August 11th
August 16th
August 16th
August 17th
August 28th
August 30th
August 31st
August 31st
August 31st
August 31st

Max Taylor
Mike Boyd
Jeff Mitchell
Casey Hall
Sanquan Holland
Leonard Minter
Terri Fields
Vicki Hirsch-White
Quintavius Livingston
James Conner
Ashley Huffman
Jason Taunton
Dharis Thomas

Congratulations Jocelyn & Gary!





Gary and Jocelyn Trott were married on July 1st, 2017 at Jekyll Island.

Exciting News

Alina Marie Deuley August 13th, 2017

The Deuley's welcomed
Alina Marie Deuley into the world on
Sunday, August 13th! Alina Marie was
born weighing six pounds and eight
ounces. Dalton Carpet One would like
to say congratulations to Adriana,
Zenith, Amon and the entire Deuley
family!





Upcoming Events

Total Solar Eclipse

Monday, August 21st

We will have a tent set up outside so everyone can stop by, have some snacks and watch the eclipse. Lunch will arrive around 1pm and the event will last until 3pm.

Employee & Subcontractor Appreciation Week:

September 11th to September 15th

Tuesday, September 12th

DCO will provide Breakfast during Installer ship out and will host a Cook Out at 5pm at the **Lake Oconee** location.

Wednesday, September 13th

DCO will provide Breakfast during Installer ship out and will host a Cook Out at 5pm at the **Athens** location.

Thursday, September 14th

DCO will provide Breakfast during Installer ship out and will host a Cook Out at 12pm at the **Lawrenceville** location.

DCO Braves Game

Friday, September 15th

We will be attending the Braves versus New York Mets game at 7:30pm at SunTrust Park in Atlanta

Spouses and +1's are welcome to attend. Please RSVP to Robin Rivera by August 25th

Tunnel to Towers Run/Walk 5k in New York

Sunday, September 24th

DCO and Carpet One will be running in honor of Mike and we'd like to see as much of the DCO family as possible there to run with us!

Contact Robin Rivera for more details regarding hotels, registration and any questions you may have about the race

